

ECONOMIC DEVELOPMENT

PROGRESS REPORT



Message from the Mayor



Dear Residents,

Earlier this year, we launched our 5-year Strategic Economic Plan, a roadmap to promote our community, support businesses, and drive future prosperity. This Plan, built on our brand of "Real Life Potential," aims to foster innovation, attract new businesses, and address key social, economic, environmental, and cultural issues. It also supports our Vision that "Clarenville is a healthy and inclusive community, where people, businesses and local ideas thrive amongst a strong sense of community. Our continued growth is built on our people, our partnerships, our strategic location, and a strong local and regional economy that is supported by the delivery of well-planned and managed municipal services and modern infrastructure". To view the Plan, follow the link below:

https://clarenville.ca/a-new-5-year-strategic-economic-plan/

2024 marked the first year of implementation, and we are on track with the 44 initiatives outlined in the Plan. This Report will outline the progress to-date and our plan of action as we move into 2025. Through our collective effort, we have made significant strides in infrastructure investment, affordable housing, tourism promotion, reducing red tape, and encouraging business growth. Highlights include the completion of the Community Housing Needs Assessment and the success of our Trails, Track and Tunes Winter Festival and Wheels and Heels Fall Festival, which attracted visitors and boosted local businesses.

Looking ahead to 2025, we'll install new Gateway Signs on the TransCanada Highway and introduce a Wayfinding Sign Strategy to improve navigation for residents and visitors alike.

As Mayor, I encourage you to review the Annual Economic Development Progress Report. Your feedback is valuable as we continue to build a dynamic, resilient community for all.

Warm regards,

John Pickett Mayor



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Effective Policies & Procedures

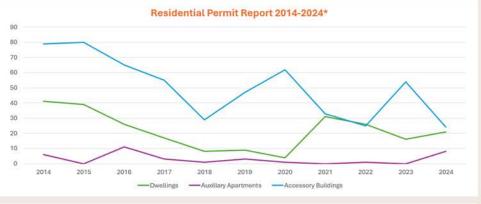


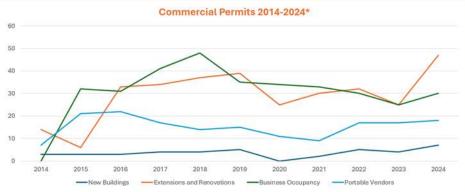
Working Better for You

Clarenville has grown significantly over the past decade. Some key messages of the scale of growth can be found in the applications for new permits and in the number of compliance certificates (see below). an effort to make the Town of Clarenville more business-friendly, To improve efficiency, we have streamlined our permitting and compliance processes. For instance, in 2024, we introduced online permit applications through our website.

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In 2025, we plan to modernize the Town's website by refreshing its appearance and streamlining navigation.







Residential Permits

The Town of Clarenville is seeing an increase in the number of Private Dwellings and Auxiliary Apartments over the last 10 years, which is an indication of continuous growth.

Commercial Permits

The Town of Clarenville is seeing a steady growth in the commercial sector, which includes the number of new buildings, extensions or renovations to existing buildings, as well as business occupancy rates and the number of portable vendors.

Compliancy Certificates

A Compliancy Certificate is issued by a municipality in response to a land and/or property sale. The Chart is one indicator of positive change with the highest number of certificates (N. 155) issued in 2022.

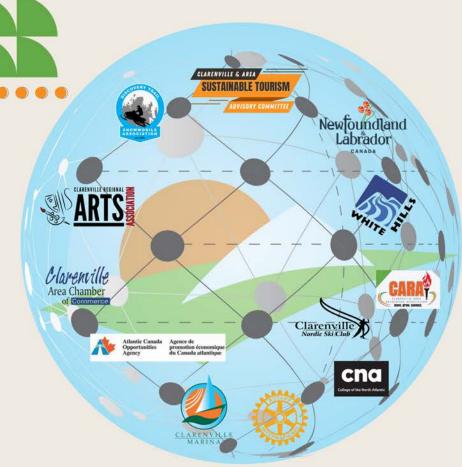
Effective Partnerships

Effectively collaborating with the community has been a key focus for the Town in 2024. initiatives Many of the projects and utilized a implemented this year have community advisory board approach. Some of the examples include the Sustainable Tourism Advisory Committee, the Community Housing Needs Assessment Advisory Committee, the Trails, Tracks and Tunes Winter Festival Planning Committee and the Wheels and Heels Fall festival Planning Committee. By collaborating with external community groups and organizations, the Town has been successful in building capacity through partnerships as well as promoting community economic development.

The Town has also played a key role in assisting groups such as the Discovery Trail Snowmobile Association and the Clarenville by reviewing funding Heritage Society proposals and writing letters of support. These new partnerships have resulted in new sources of revenue for both organizations which has translated into upgrades to the Coastal Trail, a modern building and guided tours focused on the history of this community.

In 2025, partnership development will be critical to a successful implementation of the Wayfinding Sign Strategy, exploring the future of the White Hills Resort, implementing a new Clarenville Coasts Destination website and promoting a regional hiking trail development strategy.

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Collaboration & Partnerships 2024

In a similar manner, having a focus on how the Town supports newcomers will require collaboration and partnership with external groups such as the Clarenville Area Age-friendly Committee, the Association for New Canadians, employers and the Clarenville Area Chamber of Commerce, and the College of the North Atlantic.

Another key focus in 2025 will be to explore a partnership with the YMCA as the Town conducts a Child Care Needs Assessment and a Regional Wellness Centre Feasibility Study.



Business-Friendly Community



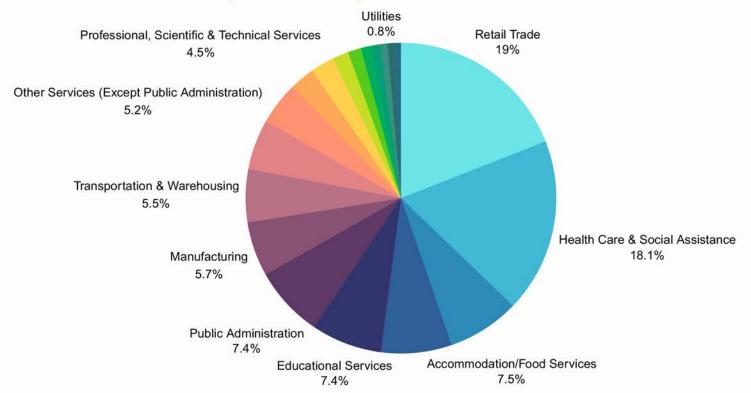


Proposed New Industrial Park

The Town is committed to fostering growth and innovation. We support local talent and organizations by providing guidance, resources, and financial assistance. By collaborating with neighbouring communities, we're working to create a thriving region.

In 2025, the Town will step up its focus on how we support new businesses which have chosen Clarenville. To this end, a new Business Welcoming Initiative will be undertaken.

Labour Force by Industry Sector 2021



Promote Culture & Recreation



Winners of 2024 Community Art Procurement Program



Community Art Procurement Program Display at Town Hall

The promotion of culture in 2024 has focused on the arts. Early in January, the Town launched its first Community Arts Procurement Program which had positive uptake from local artists. Through public engagement, and the help of an internal/external Judge's Panel, a Community Art Program was established at the Town Hall.

Next year, the Regional Arts Council (renamed at the Clarenville Regional Arts Association) in partnership with the Town of Clarenville, will host an official opening of The Gallery – a unique space where art exhibitions will showcase the art and culture in the community.

In addition, the Town will launch the 2025 Community Art Procurement Program.

A second focus in promoting the arts was facilitating the establishment of a new Regional Arts Council comprised of local artists who would lead the recognition of local artists and their artworks. This group of volunteers is also leading the creation of a new Regional Art Galley which is being located at the Clarenville Events Centre.



Housing Affordability & Availability



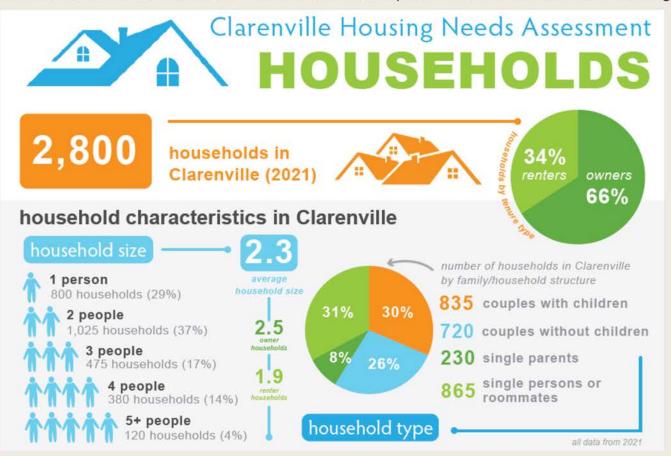
King's Haven Senior Housing Development

The Town of Clarenville is experiencing the same challenges with housing affordability and availability as other municipalities across Canada. Between 2016 and 2021, the Town experienced a 7 per cent population growth which has further complicated the issue. As a mechanism for understanding the extent of the problem. the Town, partnership with in Newfoundland and Labrador Housing Corporation, co-funded the 2024 Community Needs Assessment. Housing This identified the need for an additional 830 housing units by 2028.

https://clarenville.ca/community-housing-needs-assessment/

Being recognized as a model municipality in understandings its housing need, the Town openly shared the report with local real estate firms and construction companies. The Community Housing Needs Assessment is also guiding future infrastructure and housing projects in the community.

In 2025, the Town will continue to work with local developers to mobilize the affordable housing action plan.



2024 Community Housing Needs Assessment Report



Advocate & Promote the Town



Downhome Expo 2024

Another key initiative is enhancing the visitor's sense of arrival by replacing the Gateway Signs located east and west of the community. In the coming months, residents and visitors alike will see two new signs on the TransCanada Highway which we hope will signify that this is a uniquely special place.



New Gateway Signs

Next year, we will continue our promotional efforts by attending conferences and tradeshows such as Hospitality NL, Downhome Expo and the Placentia Bay Industrial Showcase. To complete these initiatives, work will also be completed on developing a Visitor Information Guide which can be distributed through the Visitor Information Centre and local hotel operators, and developing a series of videos that demonstrate the variety of local businesses, amenities and attractions that our residents currently enjoy.

Effective business development requires that the Town develop strategies for promoting its amenities and attractions externally. Taking a multi-prong approach this year, we focused on showcasing the Town of Clarenville as a great place to live, work and operate a business. Our attendance at conferences ands tradeshows such as the Downhome Expo (with over 800 visitors) and the Great Northern Concrete Toboggan Race has had a positive response.

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Great Northern Concrete Toboggan Race

In a similar manner, promoting the community locally has included September's Community Fair at the College of the North Atlantic and October's Seniors Information Fair held at the Clarenville Middle School gymnasium.



Seniors Information Fair

Promote Tourism & Visitor Experience



New Proposed Welcome Sign

The Town's focus on tourism development has been guided by the 2023-2028 Sustainable Tourism Enhancement Plan. Through our partnership the Tourism with Advisory Town has successfully Committee. the negotiated a Memorandum of Understanding. Building on our efforts in 2023, the Town cosponsored hosted the Spring Tourism Forum with industry operators and implemented the first Visitor Experience Survey this summer.

Shoulder season festivals and events attracting people from across the province.





Clarenville is developing as a tourism destination. To assist visitors with effectively navigating the community, work has begun to develop a series of Wayfinding Signs which will be installed at select locations along the roadway. This work will continue into 2025 with the installation of this family of signs thus aiding motorists and pedestrians with finding destinations like Elizabeth Swan Park, the Rotary and Bare Mountain Hiking Trails, the Clarenville Marina and the Clarenville Events Centre.

In 2025, the Town will also continue its efforts to develop the Clarenville Coasts Destination website, facilitate a Sustainability Plan for White Hills and invest monies to rehabilitate the Shoreline Park on Marine Drive in preparation of the Town's 75th Anniversary celebrations in 2026.

2024 Spring Tourism Forum





2024 Visitor Survey Postcard



A Year in Review

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Let's conclude the fiscal year of 2024 by numbers



\$534,000 Funds Leveraged

13+ Projects Completed

8+ Projects Ongoing 15+ Groups/Organizations Engaged

2 Festivals

6 Advisory Committees





